



Best choice.

Bystronic again reports high order intake – supply chain constraints delay deliveries of larger system solutions

- **Order intake increases by 7.6% at constant exchange rates compared to the strong prior year period**
- **Sales grew by 6.1% at constant exchange rates in spite of delayed deliveries**
- **Sales growth of 10-12% and EBIT margin between 8-9% expected for 2022**

Key performance indicators	Q1 2022	Q1 2021	in %	in % CER ¹
CHF million				
Order intake	266.7	252.7	5.5	7.6
Net sales	204.1	197.0	3.6	6.1

¹ at constant exchange rates

Zurich, April 14, 2022 – The positive market dynamics continued in the first quarter of 2022. Bystronic reports a strong, broad-based demand owing to its innovative product and service portfolio. Although the previous year was influenced by pandemic-related catch-up effects, Bystronic increased its order intake by 5.5% to CHF 266.7 million (7.6% at constant exchange rates) compared to the strong prior year quarter. Demand developed favorably for all applications, in particular in the gold segment. The EMEA, Americas, and APAC regions achieved solid growth, while order intake in China declined due to the economic outlook.

Quarterly sales increased by 3.6% to CHF 204.1 million (6.1% at constant exchange rates) as limited component availability delayed deliveries and installations of larger system solutions. In the EMEA and Americas regions, Bystronic's sales growth at constant exchange rates was in the single-digit range, while sales in APAC grew at a strong double-digit rate. In China, sales at constant exchange rates remained slightly below the previous year because of regional lockdowns.

In an effort to efficiently fulfil the high order volumes and install systems at customer sites, Bystronic is driving forward the local sourcing of components and the expansion of regional production and installation capacities. In addition, the group is examining alternative components and procurement channels.

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Cutting. Bending. Automation.

For the 2022 financial year, Bystronic continues to expect sales growth of 10-12% (12-16% organically) and an EBIT margin of between 8-9%. Due to the delayed sales recognition in the first half of the year, higher procurement costs, and the investments in its service business, the group expects the operating result (EBIT) in the first half-year below the previous year's level and an improved performance in the second half-year. This is based on the assumption that the current market environment will improve.

For queries:

Investor Relations

Patrizia Meier

Mobile +41 79 637 46 33

patrizia.meier@bystronic.com

Media Relations

Michael Präger

Mobile +41 79 870 01 43

michael.praeger@bystronic.com

About Bystronic

Bystronic (SIX: BYS) is a leading global technology company in the field of sheet metal processing. The focus is on the automation of the complete material and data flow of the cutting and bending process chain. The intelligent networking of laser cutting systems and press brakes based on innovative automation, software, and service solutions is key to achieving the comprehensive digitalization of the sheet metal processing industry.

Bystronic's operational headquarters are located in Niederönz, Switzerland. Additional development and production sites are located in Sulgen (Switzerland), Gotha (Germany), Cazzago San Martino and San Giuliano Milanese (Italy), Tianjin and Shenzhen (China), and Hoffman Estates (USA). We are active with our own sales and service companies in more than 30 countries and are represented by agents in numerous other countries.

Disclaimer

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